

REALTY WORLD®
THE CAROLINAS
Network News

REALTY WORLD®
THE CAROLINAS
REGIONAL OFFICE

Maurice Johnson, President/Owner
Ernie Wilkinson, Regional Director
Jessica Medlin, Bookkeeper
Jeanne De Deyn, Broker Services

295 Olmsted Blvd., Suite One
Pinehurst, NC 28374
Toll Free: (800) 699-7982
Phone: (910) 215-8888
Fax: (910) 215-8807

E-mail: carolinas@realtyworld.com
Web: www.realtyworldcarolinas.com

Phillip Bollinger
Broker/Owner
REALTY WORLD®
BOLLINGER & ASSOCIATES
introduces their new
Giving Back Campaign.
For the first 10 new ClayCo
Construction homes they
sell they will donate \$500
to a local charity. When
they sell their 10th home
they will donate \$1000 per
home. Phillip said, "The
first gift for our new pro-
gram went to the *Sharon*
Pennell Scholarship Fund.
The gift is given in honor
of our first new-home
buyer of 2011, Billie Coon -
we thank you Billie-and the
kids thank you."



Phillip Bollinger presenting check to Darrell Pennell.

Calendar of Events

NCAR 2011 CONVENTION
SEPTEMBER 10 - 13, 2011
WHITE SULPHUR SPRINGS, WV

SCAR 2011 CONVENTION
SEPTEMBER 14 - 16, 2011
GREENVILLE, SC

REALTY WORLD® - THE CAROLINAS
BROKER TRAINING
NOVEMBER 7 - 8, 2011
WITH RICK DELUCA (NOVEMBER 8TH)
MCKIMMON CENTER
RALEIGH, NC

THE CAROLINAS BROKER COUNCIL
AGENT TRAINING
WITH RICK DELUCA
NOVEMBER 9, 2011
MCKIMMON CENTER
RALEIGH, NC

NAR 2011 REALTORS CONVENTION
NOVEMBER 11 - 14, 2011
ANAHEIM, CA

Multiple Listing Policy 2011 Handbook Available

(Jan. 11) This Handbook guides REALTORS® and REALTOR® Associations in properly operating a Multiple Listing Service. Contents include: MLS policy, information, and procedures; MLS policy statements; suggested MLS governing documents; MLS forms; and questions and answers.

IN THIS ISSUE

Welcome to Our Family	1
Top Producing Agents	2
Top Producing Owners/BICs	2
Top Producing Offices	3
Birthdays	3
Postcards PLUS!	4
Old Republic Home Protection	4

WELCOME TO REALTY WORLD®!

REALTY WORLD®
BOLLINGER & ASSOCIATES

David Greer

REALTY WORLD®
CAROLINA HOMETOWN PROPERTIES

Jim Glines

REALTY WORLD®
HERITAGE REALTY

Tiffany Warren

REALTY WORLD®
ON SALEM STREET

Stephanie Bertsche
Veronika Bohuczky

REALTY WORLD®
TODAY

Rob McSherry

We Want Your News!

Send us your special events and announcements for future editions of The Carolinas Network News.
Just send us an email to carolinas@realtyworld.com



TOP PRODUCING AGENTS FOR FEBRUARY 2011
Based on Reports Submitted to Region Office by 3/5/11

THIS RANKING IS BASED ON TOTAL COMMISSION FOR THE MONTH.

#1

Travis Cox

REALTY WORLD® - CAROLINA PROPERTIES

#2

Rudy Vitaro

REALTY WORLD® - CAROLINA PROPERTIES

#3

John Clapp

REALTY WORLD® - CAPE FEAR

#4

Lynda Bennett

REALTY WORLD® - HERITAGE REALTY

#5

Jeanette Holland/Micah Shepard/Patricia Yelton

REALTY WORLD® - FIRST COAST REALTY

#6

Lisa Skumpija

REALTY WORLD® - CAROLINA PROPERTIES

#7

Roseanne Padon

REALTY WORLD® - CAPE FEAR

#8

Laurie Smith

REALTY WORLD® - CAPE FEAR

#9

Rebecca Currin

REALTY WORLD® - CAROLINA HOMETOWN PROPERTIES

#10

Gail Bullard

REALTY WORLD® - GRAHAM/GRUBBS & ASSOCIATES



TOP PRODUCING OWNERS/BICS FOR FEBRUARY 2011
Based on Reports Submitted to Region Office by 3/5/11

THIS RANKING IS BASED ON TOTAL COMMISSION FOR THE MONTH.

#1

Harold Chappell

REALTY WORLD® - CAPE FEAR

#2

Shawn Britt

REALTY WORLD® - TRIANGLE LIVING

#3

Phil Healy

REALTY WORLD® - OF THE UPSATE

#4

Tom Mallette

REALTY WORLD® - HERITAGE REALTY

#5

Patty Edney

REALTY WORLD® - CAROLINA SHORES

#6

Eric Andrews

REALTY WORLD® - CAROLINA PROPERTIES

#7

Joe Gardner

REALTY WORLD® - J.E. WOMBLE & SONS

#8

Norwood Jackson

REALTY WORLD® - FIRST COAST REALTY

#9

Brenda Grubbs

REALTY WORLD® - GRAHAM/GRUBBS & ASSOCIATES

#10

Kathy Woodell

REALTY WORLD® - CAROLINA HOMETOWN PROPERTIES





TOP PRODUCING OFFICES FOR FEBRUARY 2011
Based on Reports Submitted to Region Office by 3/5/11

THIS RANKING IS BASED ON TOTAL COMMISSION FOR THE MONTH.

- | | |
|---|--|
| #1
REALTY WORLD® - CAPE FEAR | #6
REALTY WORLD® - TRIANGLE LIVING |
| #2
REALTY WORLD® - FIRST COAST REALTY | #7
REALTY WORLD® - GRAHAM/GRUBBS & ASSOCIATES |
| #3
REALTY WORLD® - CAROLINA PROPERTIES | #8
REALTY WORLD® - J.E. WOMBLE & SONS |
| #4
REALTY WORLD® - HERITAGE REALTY | #9
REALTY WORLD® - CAROLINA HOMETOWN PROPERTIES |
| #5
REALTY WORLD® - THOMAS REALTY COMPANY | #10
REALTY WORLD® - OF THE UPSTATE |

LOOK WHOSE BIRTHDAY IS IN MARCH* ~ HAPPY BIRTHDAY!

<p>REALTY WORLD® BOLLINGER & ASSOCIATES Phillip Bollinger ~ March 18TH</p> <p>REALTY WORLD® CAPE FEAR David Leinwand ~ March 21ST Harold Chappell ~ March 24TH Brittany Orr ~ March 28TH</p> <p>CAROLINA HOMETOWN PROPERTIES Gayle Brantley-McKoy ~ March 9TH</p> <p>CAROLINA PROPERTIES Sandy Savage ~ March 27TH Raymond Wise ~ March 30TH</p> <p>REALTY WORLD® DESOTO TRAIL Bill Lobeck ~ March 6TH Todd Parrish ~ March 12TH</p> <p>REALTY WORLD® EAST CAROLINA Shannon Tillett ~ March 26TH</p>	<p>REALTY WORLD® FIRST COAST REALTY Marcia Holcomb ~ March 2ND Allen Spivey ~ March 3RD Beatrice Cole ~ March 12TH Carolyn Fowle ~ March 23RD Jane Rouse ~ March 29TH</p> <p>REALTY WORLD® FOSTER & ASSOCIATES Wallace Foster ~ March 11TH</p> <p>REALTY WORLD® HERITAGE REALTY Nina Messer ~ March 13TH</p> <p>REALTY WORLD® INTEGRITY FIRST Shelly Gilbert ~ March 11TH</p> <p>REALTY WORLD® J.E. WOMBLE & SONS Fred Cummings ~ March 16TH</p>	<p>REALTY WORLD® ON SALEM STREET Michael Flynn ~ March 25TH</p> <p>REALTY WORLD® PARTNERS Cathy Cunningham ~ March 7TH Ruth Dean ~ March 29TH</p> <p>REALTY WORLD® THOMAS REALTY COMPANY Malcolm McLester ~ March 6TH Scott Thomas ~ March 13TH</p> <p>REALTY WORLD® TODAY Tammy Brown ~ March 15TH</p> <p>REALTY WORLD® TRIANGLE LIVING Shawn Britt ~ March 8TH</p>
--	--	--

*Based on information received before 2/25/2011. We apologize if you joined REALTY WORLD® after that date and are not listed here.

REALTY WORLD® - THE CAROLINAS
Network News Newsletter
Monthly Advertising Subscription Rates

1/4 Page	\$50
1/2 Page	\$100
Full Page	\$150

Email your advertisement to Maurice at Carolinas@realtyworld.com for review. Once approved, your advertisement will be included each month your subscription stays current, beginning with the first available newsletter release.



Christine Bollinger
 REALTY WORLD® –
 BOLLINGER & ASSOCIATES
 obtained her Real Estate license.

PostcardsPLUS!

Printed... UV Coated... Mailed First Class in 48 Hours.

[create postcard](#) [my account](#) [create account](#) [help pages](#)

AUTOMATE YOUR POSTCARD MARKETING
 Sphere, Niche, FSBO, Expireds & Even Recruiting Campaigns Now Available!!
[Click Here Now to Get Started](#)

Our Pricing [my postcards](#) / [my lists](#) / [my orders](#) Realty World

On the Web at: www.postcardsplus.com

100 Postcards Mailed 1st Class within 48 Hours for Only \$53.00
 The most cost effective solution available today.



What do you do when you:

- Can't make your mortgage payment?
- Lose your job?
- Are facing foreclosure?
- Are unsure of your options?

You turn to someone who can help protect your rights and salvage your credit.

Many will tell you what you CAN'T do. I will tell you what you CAN do. Call today to find out how I can help.

Jane Doe
 Office: 910-555-5555
 Cell: 910-666-6666



Old Republic Home Protection

has raised the bar in Home Warranty Coverage!

By choosing Old Republic Home Protection's Enhanced Standard Plan and *adding* optional coverage choices, including the Ultimate and Platinum Plus Upgrades,

You Receive:

- ★ Increased Risk Reduction
- ★ Decreased After-Sale Hassles
- ★ Increased Client Satisfaction
- ★ More Referrals!

Your Clients Receive:

- ★ A "Custom-Fit" Home Warranty Plan
- ★ Greater Budget Protection
- ★ Increased Coverage/Risk Reduction
- ★ Increased Peace of Mind

Call us for additional information and to order!



www.orhp.com | 800.445.6999