



THE CAROLINAS Network News

**REALTY WORLD®
THE CAROLINAS
REGIONAL OFFICE**

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Calendar of Events

**2010 GRI SCHEDULE
MARCH 15 - 18**

GREENSBORO, GRI 200

NC ASSOCIATION OF REALTORS® OFFICE

** REGISTRATION DEADLINE: 5 DAYS PRIOR TO THE BEGINNING OF THE COURSE **

**TURNING POINT 2010
BUFFINI & COMPANY**

**MARCH 15 - 16
RICHMOND, VA**

**2010 GRI SCHEDULE
APRIL 19 - 22**

WILMINGTON, GRI 100

COASTLINE CONFERENCE & EVENT CENTER

** REGISTRATION DEADLINE: 5 DAYS PRIOR TO THE BEGINNING OF THE COURSE **

WELCOME TO REALTY WORLD®!

**REALTY WORLD®
BOLLINGER &
ASSOCIATES**

Christine Bollinger

**REALTY WORLD®
DESOTO TRAIL**

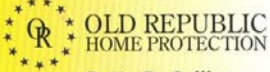
Wayne Lynch

**REALTY WORLD®
MARKETPLACE**

Jennifer Farmer

**REALTY WORLD®
ON SALEM STREET**

James Warren



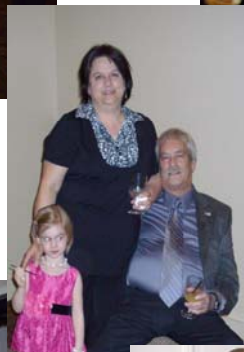
Patty R. Collins
Senior Account Executive



Applications: 800-445-6999
Messages to Patty: 800-282-7131, Ext. 1385
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PattyC@orhp.com
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14th Annual Awards Banquet





TOP PRODUCING AGENTS FOR FEBRUARY 2010
Based on Reports Submitted to Region Office by 3/5/10

THIS RANKING IS BASED ON TOTAL COMMISSION FOR THE MONTH.

#1
 Patti Jenkins
 REALTY WORLD® - THOMAS REALTY COMPANY

#2
 Jesse Allen, Jr.
 REALTY WORLD® - EAST CAROLINA

#3
 Dana Kachel
 REALTY WORLD® - TRIANGLE LIVING

#4
 Cynthia Horgan
 REALTY WORLD® - CAPE FEAR

#5
 Gerald Witherspoon
 REALTY WORLD® - THOMAS REALTY COMPANY

#6
 Anna Smith
 REALTY WORLD® - FIRST COAST REALTY

#7
 Lisa Quin
 REALTY WORLD® - ON SALEM STREET

#8
 Dorothy Mills
 REALTY WORLD® - CAROLINA LIVING

#9
 Sonya Ganyard
 REALTY WORLD® - BRANTLEY & ASSOCIATES

#10
 Natalie Long
 REALTY WORLD® - ON SALEM STREET



TOP PRODUCING OWNERS/BICS FOR FEBRUARY 2010
Based on Reports Submitted to Region Office by 3/5/10

THIS RANKING IS BASED ON TOTAL COMMISSION FOR THE MONTH.

#1
 Harold Chappell
 REALTY WORLD® - CAPE FEAR

#2
 Shawn Britt
 REALTY WORLD® - TRIANGLE LIVING

#3
 Patty Edney
 REALTY WORLD® - CAROLINA SHORES

#4
 Kimberly Sands
 REALTY WORLD® - ON SALEM STREET

#5
 Steven Coble
 REALTY WORLD® - CHATHAM PROPERTIES

#6
 Brenda Grubbs
 REALTY WORLD® - GRAHAM/GRUBBS & ASSOCIATES

#7
 Michelle Morris
 REALTY WORLD® - INTEGRITY FIRST

#8
 Steve Gooding
 REALTY WORLD® - PARTNERS

#9
 Eric Andrews
 REALTY WORLD® - CAROLINA PROPERTIES

#10
 Norwood Jackson
 REALTY WORLD® - FIRST COAST REALTY

We Want Your News!

*Send us your special events and announcements for future editions of
 The Carolinas Network News.*

Just send us an email to carolinas@realtyworld.com

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Michael Donnellan



TOP PRODUCING OFFICES FOR FEBRUARY 2010
Based on Reports Submitted to Region Office by 3/5/10

THIS RANKING IS BASED ON TOTAL COMMISSION FOR THE MONTH.

- | | |
|---|--|
| #1
REALTY WORLD® - CAPE FEAR | #6
REALTY WORLD® - FIRST COAST REALTY |
| #2
REALTY WORLD® - TRIANGLE LIVING | #7
REALTY WORLD® - CAROLINA SHORES |
| #3
REALTY WORLD® - THOMAS REALTY COMPANY | #8
REALTY WORLD® -PARTNERS |
| #4
REALTY WORLD® - ON SALEM STREET | #9
REALTY WORLD® - INTEGRITY FIRST |
| #5
REALTY WORLD® - EAST CAROLINA | #10
REALTY WORLD® - CAROLINA LIVING |

LOOK WHOSE BIRTHDAY IS IN MARCH* ~ HAPPY BIRTHDAY!

<p>REALTY WORLD® - BOLLINGER & ASSOCIATES Phillip Bollinger ~ March 18th</p> <p>REALTY WORLD® - CAPE FEAR Jenifer Tucker ~ March 15th David Leinwand ~ March 21st Harold Chappell ~ March 24th</p> <p>REALTY WORLD® - CAROLINA HOMETOWN PROPERTIES Gayle Brantley-McKoy ~ March 9th</p> <p>REALTY WORLD® - CAROLINA PROPERTIES Sandy Savage ~ March 27th Ray Wise ~ March 30th</p> <p>REALTY WORLD® - CENTRAL CAROLINA REALTY Aimee Webber ~ March 5th</p>	<p>REALTY WORLD® - DESOTO TRAIL Bill Lobeck ~ March 6th Todd Parrish ~ March 12th</p> <p>REALTY WORLD® - EAST CAROLINA Shannon Tillett ~ March 26th</p> <p>REALTY WORLD® - FIRST COAST REALTY Allen Spivey ~ March 3rd Carolyn Fowle ~ March 23rd Jane Rouse ~ March 29th</p> <p>REALTY WORLD® - FOSTER & ASSOCIATES Wallace Foster ~ March 11th</p> <p>REALTY WORLD® - HERITAGE REALTY Nina Messer ~ March 13th</p>	<p>REALTY WORLD® - INTEGRITY FIRST Shelly Gilbert ~ March 11th</p> <p>REALTY WORLD® - J.E. WOMBLE & SONS Fred Cummings ~ March 16th</p> <p>REALTY WORLD® - PARTNERS Cathy Cunningham ~ March 7th Natasha Fisher ~ March 25th Ruth Dean ~ March 29th</p> <p>REALTY WORLD® - THOMAS REALTY COMPANY Scott Thomas, III ~ March 13th</p> <p>REALTY WORLD® - TRIANGLE LIVING Shawn Britt ~ March 8th</p> <p>REALTY WORLD® - TODAY Tammy Brown ~ March 15th</p>
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*Based on information received before 3/1/2010. We apologize if you joined REALTY WORLD® after that date and are not listed here.



REALTY WORLD® - FIRST COAST REALTY proudly announces it's partnership with The Holland Group of Beaufort! Jeanette Holland, owner of The Holland Group real estate agency brings her team of sales and listing experts to REALTY WORLD®'s strategic locations. Joining Jeanette are Micah Shepard, Beth Shepard, Tia Yelton and Susan Taylor. Professional Realtor Marcia Holcomb will be a welcome addition at the Atlantic Beach office at 407 Atlantic Beach Causeway and Anita Kimball will bring her selling skills to the forefront at the downtown REALTY WORLD® office in Betty at 535 Highway 70.

REALTY WORLD® - FIRST COAST REALTY is a consistent area and regional leader in the real estate industry. With an additional office at 4747 Arendell Street in Morehead City, plus a very successful rental department featuring long-term and vacation properties, REALTY WORLD® - FIRST COAST REALTY provides the ultimate in service to Carteret County! (Pictured from left to right: Sharon Barnes, Broker-in-Charge, Beaufort office; Jerry Ferguson, President, REALTY WORLD® - FIRST COAST REALTY ; Jeanette Holland, team leader of The Holland Group.)



*Our
Networking
Party Aboard
the
Henrietta III
Riverboat*



2009 Competitive Awards Winners



ROOKIE OF THE YEAR - TRANSACTIONS AND COMMISSION

Caroline Johnson ~ REALTY WORLD® - EAST CAROLINA

TOP PRODUCING AGENT - RESIDENTIAL TRANSACTIONS

FIRST PLACE ~ Jesse Allen, Jr. ~ REALTY WORLD® - EAST CAROLINA
 SECOND PLACE ~ Becky Rosen ~ REALTY WORLD® - CAROLINA LIVING
 THIRD PLACE ~ Felecia Faulkner ~ REALTY WORLD® - EAST CAROLINA



TOP PRODUCING AGENT - RESIDENTIAL COMMISSION

FIRST PLACE ~ Lisa Quin ~ REALTY WORLD® - ON SALEM STREET
 SECOND PLACE ~ Becky Rosen ~ REALTY WORLD® - CAROLINA LIVING
 THIRD PLACE ~ Felecia Faulkner ~ REALTY WORLD® - EAST CAROLINA

TOP PRODUCING AGENT - COMMERCIAL COMMISSION

FIRST PLACE ~ Ann Whitley ~ REALTY WORLD® - EAST CAROLINA
 SECOND PLACE ~ Becky Rosen ~ REALTY WORLD® - CAROLINA LIVING
 THIRD PLACE ~ Gerald Sprinkle ~ REALTY WORLD® - BOLLINGER & ASSOCIATES

TOP PRODUCING AGENT - TOTAL TRANSACTIONS

FIRST PLACE ~ Jesse Allen, Jr. ~ REALTY WORLD® - EAST CAROLINA
 SECOND PLACE ~ Becky Rosen ~ REALTY WORLD® - CAROLINA LIVING
 THIRD PLACE ~ Gerald Witherspoon ~ REALTY WORLD® - THOMAS REALTY COMPANY



TOP PRODUCING AGENT - TOTAL COMMISSION

FIRST PLACE ~ Becky Rosen ~ REALTY WORLD® - CAROLINA LIVING
 SECOND PLACE ~ Lisa Quin ~ REALTY WORLD® - ON SALEM STREET
 THIRD PLACE ~ Felecia Faulkner ~ REALTY WORLD® - EAST CAROLINA

TOP PRODUCING BROKER - COMMERCIAL COMMISSION

FIRST PLACE ~ Bryant Brantley ~ REALTY WORLD® - BRANTLEY & ASSOCIATES
 SECOND PLACE ~ Eric Andrews ~ REALTY WORLD® - CAROLINA PROPERTIES
 THIRD PLACE ~ Vicki Foster ~ REALTY WORLD® - SOUTHEASTERN



TOP PRODUCING BROKER - TOTAL TRANSACTIONS

FIRST PLACE ~ Shawn Britt ~ REALTY WORLD® - TRIANGLE LIVING
 SECOND PLACE ~ Phil Healy ~ REALTY WORLD® - OF THE UPSTATE
 THIRD PLACE ~ Patty Edney ~ REALTY WORLD® - CAROLINA SHORES



TOP PRODUCING BROKER - TOTAL COMMISSION

FIRST PLACE ~ Shawn Britt ~ REALTY WORLD® - TRIANGLE LIVING
 SECOND PLACE ~ Patty Edney ~ REALTY WORLD® - CAROLINA SHORES
 THIRD PLACE ~ Harold Chappell ~ REALTY WORLD® - CAPE FEAR



Continued on next page

2009 Competitive Awards Winners

TOP PRODUCING OFFICE - RESIDENTIAL TRANSACTIONS

FIRST PLACE ~ REALTY WORLD® - CAROLINA LIVING
 SECOND PLACE ~ REALTY WORLD® - FIRST COAST REALTY
 THIRD PLACE ~ REALTY WORLD® - INTEGRITY FIRST

TOP PRODUCING OFFICE - TOTAL TRANSACTIONS

FIRST PLACE ~ REALTY WORLD® - CAROLINA LIVING
 SECOND PLACE ~ REALTY WORLD® - FIRST COAST REALTY
 THIRD PLACE ~ REALTY WORLD® - INTEGRITY FIRST

TOP PRODUCING OFFICE - COMMERCIAL COMMISSION

FIRST PLACE ~ REALTY WORLD® - CAROLINA PROPERTIES
 SECOND PLACE ~ REALTY WORLD® - BRANTLEY & ASSOCIATES
 THIRD PLACE ~ REALTY WORLD® - HERITAGE REALTY

TOP PRODUCING OFFICE - TOTAL COMMISSION

FIRST PLACE ~ REALTY WORLD® - FIRST COAST REALTY
 SECOND PLACE ~ REALTY WORLD® - CAROLINA LIVING
 THIRD PLACE ~ REALTY WORLD® - INTEGRITY FIRST



2009 Non-Competitive Awards

ONE MILLION DOLLAR PRODUCERS (\$1,000,000,000.00 - \$1,999,999,999.99)

Teresa Lewis ~ REALTY WORLD® - PARADISE HOMES
 Chris Latham ~ REALTY WORLD® - FIRST COAST REALTY
 Steven Coble ~ REALTY WORLD® - CHATHAM PROPERTIES
 Gaetano Gentile ~ REALTY WORLD® - CAMBRIDGE REALTY
 Norma Keith ~ REALTY WORLD® - INTEGRITY FIRST
 Starr Franklin ~ REALTY WORLD® - BOLLINGER & ASSOCIATES
 Joe Gardner ~ REALTY WORLD® - J.E. WOMBLE & SONS
 Vicky Parsons ~ REALTY WORLD® - FIRST COAST REALTY
 Fred Cummings ~ REALTY WORLD® - J.E. WOMBLE & SONS
 Krista Bryant ~ REALTY WORLD® - BRANTLEY & ASSOCIATES
 Norm Abney ~ REALTY WORLD® - TRIANGLE LIVING
 Julie Roland ~ REALTY WORLD® - CAROLINA PROPERTIES
 Catherine Patterson ~ REALTY WORLD® - TRIANGLE LIVING
 Sharon Barnes ~ REALTY WORLD® - FIRST COAST REALTY
 Stephen Lambrechts ~ REALTY WORLD® - BOLLINGER & ASSOCIATES
 Kathleen Furtner ~ REALTY WORLD® - FIRST COAST REALTY
 Sonya Ganyard ~ REALTY WORLD® - BRANTLEY & ASSOCIATES
 Melanie Gerig ~ REALTY WORLD® - INTEGRITY FIRST



Continued on next page

2009 Non-Competitive Awards

ONE MILLION DOLLAR PRODUCERS (\$1,000,000,000.00 - \$1,999,999,999.99)

Heather Flynn ~ REALTY WORLD® - ON SALEM STREET

Jo Zelinski ~ REALTY WORLD® - TODAY

Franklin Robbins ~ REALTY WORLD® - BOLLINGER & ASSOCIATES

Christy Warren ~ REALTY WORLD® - THOMAS REALTY COMPANY

Gerald Witherspoon ~ REALTY WORLD® - THOMAS REALTY COMPANY

Pastor Bob Heap, Jr. ~ REALTY WORLD® - FIRST COAST REALTY

Michelle Morris ~ REALTY WORLD® - INTEGRITY FIRST

Penny Smith ~ REALTY WORLD® - FIRST COAST REALTY

Sheila Walston ~ REALTY WORLD® - CHATHAM PROPERTIES

Candi Alexander ~ REALTY WORLD® - SOUTHEASTERN

Carolyn Lauter ~ REALTY WORLD® - HERITAGE REALTY

Natalie Long ~ REALTY WORLD® - ON SALEM STREET

Susan Best ~ REALTY WORLD® - CAROLINA LIVING

Veronica McBroom ~ REALTY WORLD® - PROFESSIONALS

Nilesh Jethwa ~ REALTY WORLD® - CAPE FEAR

Christine Cronick ~ REALTY WORLD® - CAPE FEAR

Robert Lee ~ REALTY WORLD® - INTEGRITY FIRST

Katrina O'Connor ~ REALTY WORLD® - FIRST COAST REALTY

Bandy Herman ~ REALTY WORLD® - FIRST COAST REALTY

Cynthia Horgan ~ REALTY WORLD® - CAPE FEAR

Brenda Grubbs ~ REALTY WORLD® - GRAHAM/GRUBBS & ASSOCIATES

Ronald Blietz ~ REALTY WORLD® - CAROLINA LIVING

TWO MILLION DOLLAR PRODUCERS (\$2,000,000,000 - \$2,999,999,999.99)

Jess Osborn ~ REALTY WORLD® - HERITAGE REALTY

Bryan Moore ~ REALTY WORLD® - INTEGRITY FIRST

Caroline Johnson ~ REALTY WORLD® - EAST CAROLINA

Lynda Bennett ~ REALTY WORLD® - HERITAGE REALTY

Teresa Hampton ~ REALTY WORLD® - CAROLINA LIVING

Melissa McKinney ~ REALTY WORLD® - INTEGRITY FIRST

Barbara Johnson ~ REALTY WORLD® - FIRST COAST REALTY

David Zelinski ~ REALTY WORLD® - TODAY

Judy Ferguson ~ REALTY WORLD® - FIRST COAST REALTY

Jane Rouse ~ REALTY WORLD® - FIRST COAST REALTY

Sandy Savage ~ REALTY WORLD® - CAROLINA PROPERTIES

Janet Hollingshead ~ REALTY WORLD® - FIRST COAST REALTY

Mike Mullis ~ REALTY WORLD® - EAST CAROLINA

Michelle Morock ~ REALTY WORLD® - PARTNERS

Vicki Foster ~ REALTY WORLD® - SOUTHEASTERN

Continued on next page

2009 Non-Competitive Awards

TWO MILLION DOLLAR PRODUCERS (\$2,000,000,000 - \$2,999,999,999.99)

Ann Whitley ~ REALTY WORLD® - EAST CAROLINA

Tony Brown, Jr. ~ REALTY WORLD® - CAMBRIDGE REALTY

Eric Andrews ~ REALTY WORLD® - CAROLINA PROPERTIES

Pam Silver ~ REALTY WORLD® - CAROLINA LIVING

Vickie Healey ~ REALTY WORLD® - SOUTHERN STYLE

Melinda Pate ~ REALTY WORLD® - GRAHAM/GRUBBS & ASSOCIATES

THREE MILLION DOLLAR PRODUCERS (\$3,000,000,000 - \$3,999,999,999.99)

Margaret Tunstall ~ REALTY WORLD® - CAROLINA PROPERTIES

Steve Gooding ~ REALTY WORLD® - PARTNERS

Caroline Thomas ~ REALTY WORLD® - THOMAS REALTY COMPANY

Newt Heilman ~ REALTY WORLD® - CAROLINA PROPERTIES

Kimberly Sands ~ REALTY WORLD® - ON SALEM STREET

Dorothy Mills ~ REALTY WORLD® - CAROLINA LIVING

Thomas Mallette ~ REALTY WORLD® - HERITAGE REALTY

Jesse Allen, Jr. ~ REALTY WORLD® - EAST CAROLINA

Stephen Brown ~ REALTY WORLD® - FIRST COAST REALTY

FOUR MILLION DOLLAR PRODUCERS (\$4,000,000,000 - \$4,999,999,999.99)

Bryant Brantley ~ REALTY WORLD® - BRANTLEY & ASSOCIATES

Elaine Main & Llewellyn Ramsey ~ REALTY WORLD® - FIRST COAST REALTY

Phil Healy ~ REALTY WORLD® - OF THE UPSTATE

FIVE MILLION DOLLAR PRODUCERS (\$5,000,000,000 - \$5,999,999,999.99)

Lisa Skumpija ~ REALTY WORLD® - CAROLINA PROPERTIES

Felecia Faulkner ~ REALTY WORLD® - EAST CAROLINA

Becky Rosen ~ REALTY WORLD® - CAROLINA LIVING

SIX MILLION DOLLAR PRODUCERS (\$6,000,000,000 - \$6,999,999,999.99)

Julie Stone ~ REALTY WORLD® - CAROLINA LIVING

SEVEN MILLION DOLLAR PRODUCERS (\$7,000,000,000 - \$7,999,999,999.99)

Dana Kachel ~ REALTY WORLD® - TRIANGLE LIVING

Lisa Quin ~ REALTY WORLD® - ON SALEM STREET

ELEVEN MILLION DOLLAR PRODUCERS (\$11,000,000,000 - \$11,999,999,999.99)

Harold Chappell ~ REALTY WORLD® - CAPE FEAR

TWELVE MILLION DOLLAR PRODUCERS (\$11,000,000,000 - \$11,999,999,999.99)

Patty Edney ~ REALTY WORLD® - CAROLINA SHORES

SIXTEEN MILLION DOLLAR PRODUCERS (\$16,000,000,000 - \$16,999,999,999.99)

Shawn Britt ~ REALTY WORLD® - TRIANGLE LIVING



Our Vendors



Thanks!

TURNING POINT™ 2010



Outperform the Recovery



with special guest Joe Niego

**Join Brian Buffini for this powerful two-day event!
You'll learn:**

- Winning in the New Era of Real Estate
- Building a Business You Can Depend On
- How to Be a Rainmaker
- Getting Your Financial House in Order
- The Five Detours on the Road to Success
- What It Takes to Be a Winner
- Seven Secrets of Top Producers
- Sales Skills with Brian and Joe

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Richmond, VA
March 15-16

Greater Richmond Convention Center
403 N 3rd Street
Richmond, VA 23219

.....
* See website for details

only
\$195^{USD}
~~\$595~~

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FREE admission for Members and Mentors!

