

**REALETY WORLD®
THE CAROLINAS
REGIONAL OFFICE**

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**THE CAROLINAS
Network News**

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Calendar of Events

**2009 SC REALTOR
ANNUAL CONFERENCE & TRADE SHOW
SEPTEMBER 16 - 17, 2009
COLUMBIA, SC**

**NCAR CONVENTION
SEPTEMBER 27 - 29, 2009
SAVANNAH, GA**

WWW.NCARCONVENTION.ORG

**REALETY WORLD® - THE CAROLINAS
ANNUAL AWARDS BANQUET &
BUSINESS CONFERENCE
FEBRUARY 19 - 20, 2010
WILMINGTON, NC**

WELCOME TO REALTY WORLD®!

REALETY WORLD® - CAPE FEAR

- Patti Archibaud
- Robert Paluchak
- Jane Truax

REALETY WORLD® - CAROLINA LANDMARK

- Margaret Johnson

REALETY WORLD® - CAROLINA LIVING

- Charles Frazier
- Barbara Rogers

REALETY WORLD® - INTEGRITY FIRST

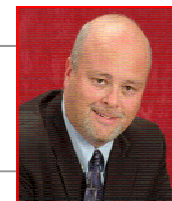
- Jacob Boose, III
- Tony Bullard
- Warren Dobbins, Jr.
- Jesse Lemons
- Don McNally
- Brian Moore
- Paul Payne, Jr
- Amber Spexarth



Melissa Mullins, REALTY WORLD® - CAPE FEAR and Dave Tolliver got married on June 26th in Leavenworth, WA. They honeymooned in Leavenworth and Wenatchee, WA and now live in Wilmington, NC

CONGRATULATIONS !!!

Tony Brown, Jr., Broker/Owner
REALTY WORLD® - CAMBRIDGE
REALTY obtained his CRS designation.



**2010 REALTY WORLD® - THE CAROLINAS
Annual Awards Banquet & Business Conference**

HILTON WILMINGTON
RIVERSIDE
WILMINGTON, NC

Room Reservations
Phone: 888-324-8170
Online:

WILMINGTONHILTON.COM

GROUP BOOKING CODE: REW

Our Friday Night
Networking Party
will be on the
Cape Fear Riverboat
The Henrietta III!



Special Room Rate: \$99/night (plus tax)

OLD REPUBLIC HOME PROTECTION is on **Your Team!**
We're People Helping People

We are honored to partner with
REALTY WORLD® - THE CAROLINAS
We are committed to providing you and your clients with outstanding service.

 Teri Sisson NC Mountains 800-282-7131 Ext. 1254	 Angela Thompson The Triad 800-282-7131 Ext. 1397	 Patty Collins Raleigh Metro 800-282-7131 Ext. 1385	 Bonnie Davies Coastal NC & SC 800-282-7131 Ext. 1373	 Dawn Neary Charlotte Metro & SC 800-282-7131 Ext. 1284
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We Want to be Your Home Warranty Company for a Lifetime!

*"If you a make a sale you make a living.
If you make an investment of time and
good service in a customer,
you can make a fortune."*

~ Jim Rohn



TOP PRODUCING AGENTS FOR JULY 2009
Based on Reports Submitted to Region Office by 8/5/09

THIS RANKING IS BASED ON TOTAL COMMISSION FOR THE MONTH.

#1
 Jennifer Morales
 REALTY WORLD® - INTEGRITY FIRST

#2
 Christopher Baranello
 REALTY WORLD® - PARTNERS

#3
 Teresa Hampton
 REALTY WORLD® - CAROLINA LIVING

#4
 Chuck Nail
 REALTY WORLD® - CAROLINA LIVING

#5
 Lynda Bennett
 REALTY WORLD® - HERITAGE REALTY

#6
 Sandy Savage
 REALTY WORLD® - CAROLINA PROPERTIES

#7
 Ronald Blietz
 REALTY WORLD® - CAROLINA LIVING

#8
 Caroline Johnson
 REALTY WORLD® - EAST CAROLINA

#9
 Cynthia Horgan
 REALTY WORLD® - CAPE FEAR

#10
 Vickie Parsons
 REALTY WORLD® - FIRST COAST REALTY



TOP PRODUCING OWNERS/BICs FOR JULY 2009
Based on Reports Submitted to Region Office by 8/5/09

THIS RANKING IS BASED ON TOTAL COMMISSION FOR THE MONTH.

#1
 Patty Edney
 REALTY WORLD® - CAROLINA SHORES

#2
 Shawn Besanson
 REALTY WORLD® - TRIANGLE LIVING

#3
 Steve Gooding
 REALTY WORLD® - PARTNERS

#4
 Eric Andrews
 REALTY WORLD® - CAROLINA PROPERTIES

#5
 Harold Chappell
 REALTY WORLD® - CAPE FEAR

#6
 Mike Mullis
 REALTY WORLD® - EAST CAROLINA

#7
 Sharon Barnes
 REALTY WORLD® - FIRST COAST REALTY

#8
 Bryant Brantley
 REALTY WORLD® - BRANTLEY & ASSOCIATES

#9
 Julie Stone
 REALTY WORLD® - CAROLINA LIVING

#10
 Tony Brown, Jr
 REALTY WORLD® - CAMBRIDGE REALTY

We Want Your News!

*Send us your special events and announcements for future editions of
 The Carolinas Network News.*

Just send us an email to carolinas@realtyworld.com





TOP PRODUCING OFFICES FOR JULY 2009
Based on Reports Submitted to Region Office by 8/5/09

THIS RANKING IS BASED ON TOTAL COMMISSION FOR THE MONTH.

#1
 REALTY WORLD® - FIRST COAST REALTY

#2
 REALTY WORLD® - CAROLINA LIVING

#3
 REALTY WORLD® - EAST CAROLINA

#4
 REALTY WORLD® - PARTNERS

#5
 REALTY WORLD® - CAPE FEAR

#6
 REALTY WORLD® - CAROLINA PROPERTIES

#7
 REALTY WORLD® - INTEGRITY FIRST

#8
 REALTY WORLD® - CAROLINA SHORES

#9
 REALTY WORLD® - TRIANGLE LIVING

#10
 REALTY WORLD® - ON SALEM STREET

LOOK WHOSE BIRTHDAY IS IN AUGUST* ~ HAPPY BIRTHDAY!

REALTY WORLD® - CAMBRIDGE REALTY
 Corinna Sells ~ August 14th

REALTY WORLD® - CAPE FEAR
 Samuel Jernigan ~ August 15th
 Patti Archibaud ~ August 31st

REALTY WORLD® - CAROLINA LIVING
 Rochelle Leder ~ August 1st
 Becky Rosen ~ August 9th

REALTY WORLD® - CAROLINA HOMETOWN PROPERTIES
 Glenda Taylor ~ August 23rd

REALTY WORLD® - FIRST COAST REALTY
 Phil Gagnon ~ August 14th
 Cyndy Mann ~ August 23rd
 Linda Kenan ~ August 28th

REALTY WORLD® - FIRST
 Marianne Curran ~ August 15th

REALTY WORLD® - GRAND STRAND
 Cynthia Stanley ~ August 21st
 Will Hanna ~ August 26th

REALTY WORLD® - HERITAGE REALTY
 Tom Mallette ~ August 21st

REALTY WORLD® - MOLLOY & ASSOCIATES
 Ray Lenahan ~ August 3rd
 Martin Molloy ~ August 11th

REALTY WORLD® - ON SALEM STREET
 Steven Bertsche ~ August 2nd
 Natalie Long ~ August 3rd
 Nina Parker ~ August 13th

REALTY WORLD® - PARADISE HOMES
 Kristi Mason ~ August 11th

REALTY WORLD® - PARTNERS
 Bill Edwards ~ August 3rd
 Traci Hobson ~ August 11th
 David Michelich ~ August 26th

REALTY WORLD® - SOUTHEASTERN
 Candice Alexander ~ August 30th

REALTY WORLD® - THE CAROLINAS
 Jeanne De Deyn ~ August 5th

REALTY WORLD® - THOMAS REALTY CO.
 Jessica Covington ~ August 30th

REALTY WORLD® - TRIANGLE LIVING
 Shae Satterwhite ~ August 13th

*Based on information received before 7/23/2009. We apologize if you joined REALTY WORLD® after that date and are not listed here.

From the South Carolina Department of Labor, License and Regulation Website
NEW! 2010 License Renewal and Continuing Education Requirements

The Real Estate Commission is changing the staggered renewal periods for licensees to even-year renewal cycles with the transition beginning in 2010 - 2012.

For real estate licensees who are currently on a two-year renewal cycle, 2008 – 2010, nothing has been changed and they are expected to complete eight-hours of continuing education prior to June 30, 2010.

For real estate licensees who renewed May and June 2009 they were issued a one-year license with an expiration date of June 30, 2010. This annual license was issued to bring licensees to an even-year renewal cycle. For licensees on this one-year renewal cycle they will be required to accrue four (4) hours of continuing education prior to June 30, 2010. The four hours of required continuing education may consist of any Commission-approved continuing education course(s) (core and/or elective).

The goal of this transition is to have licensees on an even-year renewal cycle which will bring uniformity to the renewal and continuing education process.

Source: *South Carolina Department of Labor, Licensing and Regulation* <http://www.llr.state.sc.us/index.asp>

ON THE INSIDER

REALTY WORLD® Postcard Marketing System

A simple way to maintain your Direct Marketing program. You can email these postcards to Prospects or Clients ~ or print them on high-quality postcard paper right in your office. Check them out on the Insider!

Please include the Region Office on your mail list so we can see your postcards! The address is:

Maurice Johnson
REALTY WORLD® - THE CAROLINAS
PO Box 5887
Pinehurst, NC 28374

TO SEND A POSTCARD BY EMAIL

Open a new email and address to the selected recipients.

Log on to The Insider and go to the Postcard System.

Follow the path to select the postcard that you want to send by email.

Click on the "Web/Email" link to open the postcard.

Right click in the middle of the postcard and choose "copy"

Open the email message, put the cursor in the body of the email, right click, and choose "paste".

You may add text below the postcard or above the postcard.

When sending Postcards by email, please remember that you must be in HTML format. Open your email browser, go to the "tools" menu, click on Options, then the "mail format" tab. Choose HTML.

It is recommended that you create a new folder in your email browser contact folders for these postcards once you have selected the ones you want to send at various times, i.e. Just Listed, Holiday cards, FSBO cards, etc. The postcard can be saved in a folder called "RW email Postcards" in the "My Pictures" folder. You can easily send the postcard the next time without logging onto The Insider.

TO SEND A POSTCARD BY REGULAR USPS MAIL

Log onto The Insider and click on the Postcard System. Follow the path to find the postcard that you want to mail, either standard or jumbo. Open the card.

Right click in the middle of the postcard and choose "save as" to a folder in "MY PICTURES" Please be aware that these are high | resolution images with large file sizes and will take a lot of disk space. Therefore, you may eventually save them to an external CD rom or another archiving device.

Insert the saved postcard in the label function of your Word Processing software.

Print on Perforated Card Stock.

Create the reverse side of the postcard, in your Word Processing program, allowing for the mailing label. Insert your photo and type in your contact information.

Turn your postcards over and print this information on the back side.

